



Solutions for

COMPANIES

Working together to grow
in Italy and the world





WITH YOUR COMPANY, TO INNOVATE AND GROW

Make a new business idea into reality, expand in Italy and seize the opportunities of international markets: doing business is complex and calls for solid and reliable partners.

With our range of financing, equity instruments and advisory services, you can innovate and grow in Italy and in the world.

We support your company in all phases of growth to make it ever more competitive and to drive local development and new jobs.

The background of the left side of the page is a close-up, low-angle shot of industrial machinery, possibly a valve or a part of a pump, with a warm, orange-gold color cast. The machinery is out of focus in the background and sharper in the foreground, showing various bolts and cylindrical components.

WHY CHOOSE CDP

We support your **medium-long term** development plans with a range of financial instruments for innovation, growth and internationalisation.

We have **regional offices** across Italy.

We are partners in the banking system and work with **Italian and European institutions** to channel resources to businesses.

Together with our Group companies, we offer solutions for **exports and internationalisation**.

We are shareholders in major Italian industrial and financial companies. We provide experience for the development of **production chains** and **strategic sectors**.

Your goals, our offering.



INNOVATION

Rethink products and processes
and create new business models.



GROWTH

Seize new opportunities to develop
and scale up in Italy.





















INTERNATIONALISATION

Increase export competitiveness
and reach new markets.

LOANS

Invest in the development of your business

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* Companies with 'medium-size' market capitalisation

** Some products are accessible to all enterprises










EQUITY

Access capital markets

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ADVISORY

Accelerate your growth process

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LOANS

Invest in the development of your business

Find answers to your medium- and long-term growth and innovation needs with our loans for medium and large companies.

Scale up with our tools for small and medium-sized enterprises that facilitate access to bank credit and capital raising through alternative forms of finance.

Increase your presence abroad with our financing for exports and internationalisation, including in developing countries and emerging economies.

Subsidised loans for innovation and growth

Innovate your products and business processes to increase your competitiveness



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

Enterprises of any size, innovative startups, research centres with legal status.

HOW IT WORKS

With subsidised loans for innovation and growth (Fondo Rotativo Imprese – Enterprise Revolving Fund), we provide medium to long-term funding to support investments for your enterprise in many areas (e.g. sustainable industry, digital agenda, circular economy, supply chain agreements, social and cultural enterprises, tourism).

In collaboration with the banking system, we grant loans which can be subsidised by the relevant ministries/regions. The subsidised part normally covers 50% of the loan and reaches a maximum value of 90% for research, development and innovation programmes.

The remainder of the loan is granted by a bank at the market rate. In addition, it is possible to obtain a non-repayable grant from the relevant ministry/region, which – in combination with the financing – can cover up to 100% of the eligible expenses. The duration of the loan cannot exceed 15 years, including the grace period.

The list of affiliated banks is available on cdp.it.

TO FIND OUT MORE

- Go to cdp.it/fin_innovation or scan the **QR code**
- Contact the toll-free number **+39 06 8596.0058**
- Visit the **CDP office** closest to you



Medium-long term finance

Finance your R&D, sustainability and growth projects in Italy and abroad



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

Large and mid-cap companies.

HOW IT WORKS

We provide medium- to long-term financing, including bond issues, in cooperation with the banking system and the EIB and assisted by the guarantee of the InvestEU fund, for investments in:

- research, development and innovation to promote industry 4.0;
- growth and company development in Italy and abroad (including in developing countries and emerging economies); these can also be facilitated by SACE and SIMEST instruments;
- works, plants and networks for public-utility initiatives;
- energy efficiency, infrastructure, the circular economy and sustainable use of natural resources.

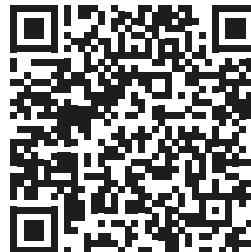
FOCUS ON THE GEOPOLITICAL CRISIS

We offer **financing to companies affected by the geopolitical and energy crisis related to the conflict in Ukraine**. Loans are conditional on experiencing a reduction in revenues or profitability due to the indirect effects of the crisis and the increase in the cost of raw materials, and that the beneficiaries intend to continue their investment programmes.

A team of experts will assess your financial needs and help you find the right solution for your credit needs.

TO FIND OUT MORE

- Go to cdp.it/mlt_finance or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058**
- Visit the **CDP office** closest to you ◀



Export Finance

Offer your foreign customers competitive financing



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

Large and mid-cap companies.

HOW IT WORKS

We provide direct or indirect financing to your foreign counterparts (companies, governments and banks) for the purchase of goods and services produced by Italian companies.

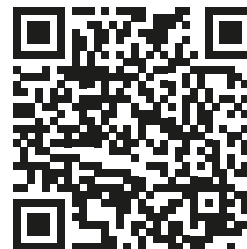
Loans granted by CDP at fixed or floating rates may be insured by SACE or other Export Credit Agencies, national development banks (KfW, CDC, ICO, etc.) or multilateral financial institutions (DFIs) against the risk of non-repayment due to political and commercial events to up to 100% of the amount financed.

The loan can also be supported by SIMEST through stabilising the interest rate or with an interest subsidy (pursuant to Law 295/77) in order to reduce the rate applied to the foreign debtor, thus providing an indirect incentive for Italian exporting companies.

Thanks to a joint initiative from CDP and SIMEST, you can offer foreign clients financing at competitive conditions, which can be decisive in terms of awarding contracts.

TO FIND OUT MORE

- Go to cdp.it/exp_finance and simest.it or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀



Bank and financial intermediary liquidity and guarantees

Access credit with liquidity or guarantees made available by CDP



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

Mid-caps and SMEs.

HOW IT WORKS

Through liquidity funds, or bilateral funding instruments, we make it easier for your company to access credit, alongside banks and financial intermediaries, through:

- the **Enterprises Platform Fund**, for granting loans to micro, small and medium-sized enterprises (SMEs) and mid-cap enterprises to cover up to 100% of eligible expenses for investments and requirements relating to increasing the company's working capital and growth;
- the **Capital Goods Fund**, for granting loans to SMEs for the purchase of new factory machinery, plants and equipment and for investments in digital technologies and waste tracking and weighing systems, which may benefit from the relevant grant from the Ministry of Economic Development;
- the **Leasing Fund** supports access to credit for Italian SMEs and Mid-CAPs through loans granted in a leasing form guaranteed by the SME Guarantee Fund, SACE or parties operating with similar forms of guarantee;
- the **Confindi Fund**, providing access to credit for Italian SMEs by granting loans backed by the Guarantee Fund for SMEs;

- **the funds dedicated to natural disasters** provide economic resources for areas hit by natural disasters, to start reconstruction and restart production activities.

Using indirect guarantees, we also help financial intermediaries to encourage the investments in your company, catalysing regional, national and European resources.

The list of affiliated banks is available on cdp.it.

TO FIND OUT MORE

- Go to cdp.it/liquidity_guarantees or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀



Alternative Finance

Finance your investments with innovative funding instruments



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

Mid-caps and SMEs.

HOW IT WORKS

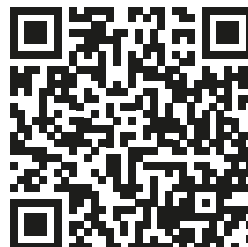
We help your business to grow with alternative finance tools complementary to bank offerings, involving other institutional investors to support investments in research and development, the green economy, innovation, infrastructure and international growth plans. We promote the development of:

- innovative asset classes such as minibond securitisation (so-called basket bonds), acting as an anchor investor;
- investments in “diversified” loan funds, with the role of anchor investor in partnership with the European Investment Fund.

Our dual function as anchor investor and National Promotion Institute enable us to develop an innovative finance market, attracting other institutional investors to take part in deals.

TO FIND OUT MORE

- Go to cdp.it/alternative_fin or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀



Subsidised loans for internationalisation

Grow worldwide at subsidised rates



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

All companies, especially SMEs, and supply chains.

HOW IT WORKS

We support the international development of your enterprise with subsidised loans through Fund 394/81, managed by SIMEST in agreement with the Italian Ministry of Foreign Affairs and International Cooperation (MAECI), in order to boost sustainability, digitalization, production chains, and growth.

We finance the opening of commercial structures abroad, participation in international trade fairs and events, the development of e-commerce in foreign countries, services offered by Temporary Managers, investments for Digital and Ecological transition and for international competitiveness, consultancy for the development on foreign markets and obtaining product, sustainability and technological-innovation certifications and patents for the protection of intellectual property rights.

Furthermore, for exporting, innovative, young or female SMEs or SMEs with operational headquarters in the South of Italy and for those with sustainability requirements, it is possible to access a non-repayable co-financing quota of up to 10%.

Special conditions for companies and supply chains with direct interest in strategic markets for Made in Italy and for companies affected by the increase of energy price or by the floods occurred in the Central-Northern Italy.

Loan applications can be submitted on the simest.it website.

TO FIND OUT MORE

- Go to cdp.it/loans_int and simest.it or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀





EQUITY

Access capital markets

Fortify your business with our investments in private equity funds and direct equity holdings. You will have a long-term partner by your side, together with other investors.

Strengthen your presence abroad with our tools for internationalisation.

Grow your start-up until you enter the market. We are the leading Italian operator in Venture Capital.

Patrimonio Rilancio - National Strategic Fund

Strengthen your company's capital structure with long-term investments



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

Public limited company (SpA) with registered office in Italy and turnover of more than €50 million*.

HOW IT WORKS

We make your business stronger together with other market investors through the Patrimonio Rilancio (Relaunch Fund), powered by resources from the Ministry for the Economy and Finance. Patrimonio Rilancio intervenes through:

- **Capital raisings**, for amounts over €25 million to be co-invested with third parties, to strengthen and stabilise your company's capital structure and support medium- to long-term development plans;
- **Convertible Bond Issues**, with a term of up to seven years and a minimum amount of €1 million, with an option for the issuer to redeem the bonds or convert them into share capital.

The investment share of Patrimonio Rilancio cannot exceed 70% of the total amount of the transaction, within the limit of the takeover bid threshold (for listed companies) or the controlling share amount (for unlisted companies).

**If the company belongs to a group, consolidated revenues are taken as reference.*

TO FIND OUT MORE

- Go to cdp.it/pr_ntf or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀



Private Equity

Support and grow your business with private equity funds



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

Small and medium-sized enterprises with high growth potential in the most important sectors of the Italian economy (e.g. manufacturing, mechanics, metal products, agri-food, logistics, transport, tourism, and fashion and design).

HOW IT WORKS

We invest in your high-potential business with the Fondo Italiano d'Investimento (Italian Investment Fund), through:

- the **Fondo Italiano Consolidamento e Crescita** (Italian Consolidation and Growth Fund – FICC), to promote aggregation projects in strategic and high-value sectors also by acquiring investment from existing shareholders. The Fund provides growth capital and carries out predominantly majority-owned operations to foster the development of national champions and future global players;
- the **Fondo Italiano Tecnologia e Crescita** (Italian Technology and Growth Fund – FITEC), to promote the innovation and competitiveness of quality high-tech Italian enterprises. The Fund acquires predominantly minority shareholdings, acting through capital raisings;
- the **Private Equity and Private Debt Fund of Funds**, to support the development of Italian SMEs through the purchase of shares/units or the subscription of debt instruments issued by them;

- the **Impact Investing Fund of Funds**, to generate a positive social and/or environmental impact, as well as an economic return, in line with the sustainable development goals defined in the UN 2030 Agenda;
- the **Italian Agri & Food Fund**, to support SMEs in the agri-food sector, contributing to the development of a more competitive, technological and sustainable supply chain.

TO FIND OUT MORE

- Go to cdp.it/priv_equity and fondoitaliano.it or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀



Equity loans for internationalisation

Strengthen your company's capital to grow worldwide



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

Companies of all sizes.

HOW IT WORKS

We are partners in your investments in Italian or foreign companies and can offer your business:

- **direct equity investments:** we support your investments with a medium-long term, minority stake in foreign or Italian companies. Investment can take place in the constitution phase (greenfield initiatives), in terms of share capital increase, and in the event of acquisition by third parties (M&A transactions). Depending on the local regulatory framework, you can obtain additional financial resources by granting loans to the investee company in proportion to the total investment;
- **Interest contribution*:** if the investee is based in a non-EU country, you can benefit from a subsidy on bank loans used to acquire your equity stake;
- **investment from the Venture Capital Public Fund*:** for your investments abroad you can take advantage of additional support from the Venture Capital Fund, which offers a yield of the ECB rate + a variable spread according to the size class of your Italian company.

**Drawn from public funds managed by SIMEST.*

TO FIND OUT MORE

- Go to cdp.it/equityloans_int and simest.it or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀



Venture capital

Develop your innovative business with Venture Capital instruments



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

SMEs and start-ups operating in strategic sectors for the country's growth and competitiveness: *deep tech, blockchain, new materials, space, healthcare, eco-industries, agri-tech, food-tech, mobility, fintech, design, social impact.*

HOW IT WORKS

We foster the development of the venture capital market in Italy and assist start-ups through our specialised partner funds via the Fondo Nazionale Innovazione – CDP Venture Capital SGR, with direct and indirect investment funds. The investment funds managed by CDP Venture Capital SGR are:

- **Italia Venture II Fund**, to support start-ups and SMEs with a focus on southern Italian regions;
- **Accelerators Fund**, to encourage the creation of an ecosystem of business accelerators to support start-ups;
- **Boost Innovation Fund**, to encourage co-investment with industrial/institutional partners in companies characterised by strong innovation;
- **Technology Transfer Fund**, to encourage direct and indirect investment to accelerate the establishment and development of deep tech start-ups and investment funds specialising in technology transfer;
- **Evolution Fund**, to encourage direct investment, through rounds A and B, in the best innovative start-ups and SMEs;

- **Relaunch Start-up Fund**, which co-invests with regulated and/or qualified investors in Italian start-ups or innovative SMEs;
- **Corporate Partners I Fund**, to support innovative start-ups and SMEs that operate in strategic sectors for Italy, investing and collaborating together with Italian companies;
- **Large Ventures Fund**, aimed at mature start-ups to support their growth and the development of innovative and/or high-tech products and services.

TO FIND OUT MORE

- Go to cdpventurecapital.it or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀





ADVISORY

Accelerate your growth process

Accelerate the development of your business and your start-up with our personalised consulting programmes.

Find new foreign partners to grow on international markets with our Business Matching platform.

Grow your business in the French market with our training and B2B meeting programme.

Business Matching

Grow abroad with the digital Business Matching platform



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

All enterprises, especially SMEs.

HOW IT WORKS

We connect your company with new customers and foreign partners selected based on your growth strategies.

The Business Matching platform allows you to:

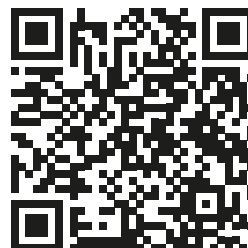
- state your business objectives and the profile of the foreign counterparties you want to contact;
- select the matches that best suit your needs;
- organise B2B meetings in dedicated virtual rooms with interpreting services available on request;
- identify the solutions best suited to your internationalisation needs, thanks to the integrated suite of tools and services offered by CDP, ICE, SACE and SIMEST;
- attend virtual events to learn more about geographies, markets and topics of interest;
- see news, success stories and unpublished interviews with experts in the main reference markets.

The platform is multilingual and complies with the highest IT security standards.

The service is available for the priority countries for Italian exports identified according to the guidelines of the Steering Committee for Internationalisation.

TO FIND OUT MORE

- Go to cdp.it/business_matching or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀



Franco-Italian International Accelerator

Grow in the French market with a training programme and B2B meetings



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

French and Italian companies with a turnover of more than €5 million active in the manufacturing and services sectors.

HOW IT WORKS

We support the growth of your company in the French market with a training programme and B2B meetings together with Bpifrance, ELITE and Team France Export.

We offer training sessions to improve specific skills in collaboration with leading Italian and French Business Schools, and we connect you with French companies to foster cross-border partnership and investment.

The programme is divided into six sessions, each lasting two days, held alternately in France and Italy.

Participating companies will have access to digital self-diagnosis tools, such as the ELITE Digital Compass, to identify their strengths and define priorities for growth, as well as dedicated e-learning platforms.

TO FIND OUT MORE

- Go to cdp.it/acc_frait or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀



Digital Xcelerator

Accelerate the growth of your startup with our e-learning platform



INNOVATION



GROWTH



INTERNATIONALISATION

WHO IT IS AIMED AT

New or existing start-ups.

HOW IT WORKS

We offer entrepreneurial training courses with a free e-learning platform to support you in all phases of developing an innovative company.

Digital Xcelerator will help you to test your idea and turn it into an attractive proposition for customers.

The training programme consists of three modules:

1. **Idea:** you will learn how to quickly turn your idea into a real business that can attract its first customers;
2. **Growth:** you will learn skills for drawing up sales and marketing plans to expand your presence on the market;
3. **Consolidation:** you will learn how to structure your business during the scale-up phase and face the challenges of business expansion, including internationalisation, strategic partnerships, fundraising and expanding your team.

TO FIND OUT MORE

- Go to digitalxcelerator.cdventurecapital.it or scan the **QR code** ◀
- Contact the toll-free number **+39 06 8596.0058** ◀
- Visit the **CDP office** closest to you ◀





ABOUT US

An institution serving Italy since 1850.
We support the competitiveness of
companies, territories and infrastructure
to promote economic, social and
environmental development.

Financial results

(in billions of euros)

478

TOTAL
ASSETS¹

121

LOANS AND
RECEIVABLES^{1,3}

38

EQUITY INVESTMENTS
AND FUNDS^{2,3}

39.7

EQUITY¹

281

POSTAL
SAVINGS^{2,3}

371

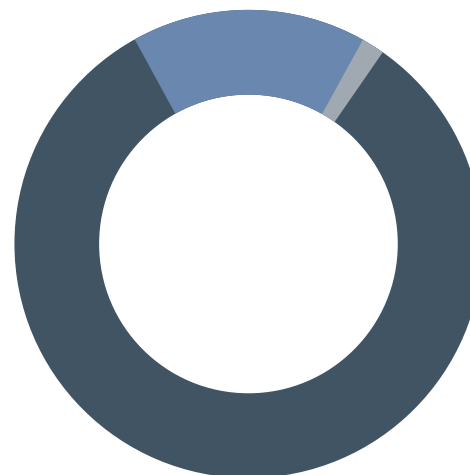
NET
FUNDING^{2,3}

Shareholders

82.77% Ministry of
Economy and Finance

15.93% Bank
Foundations

1.30% Treasury shares



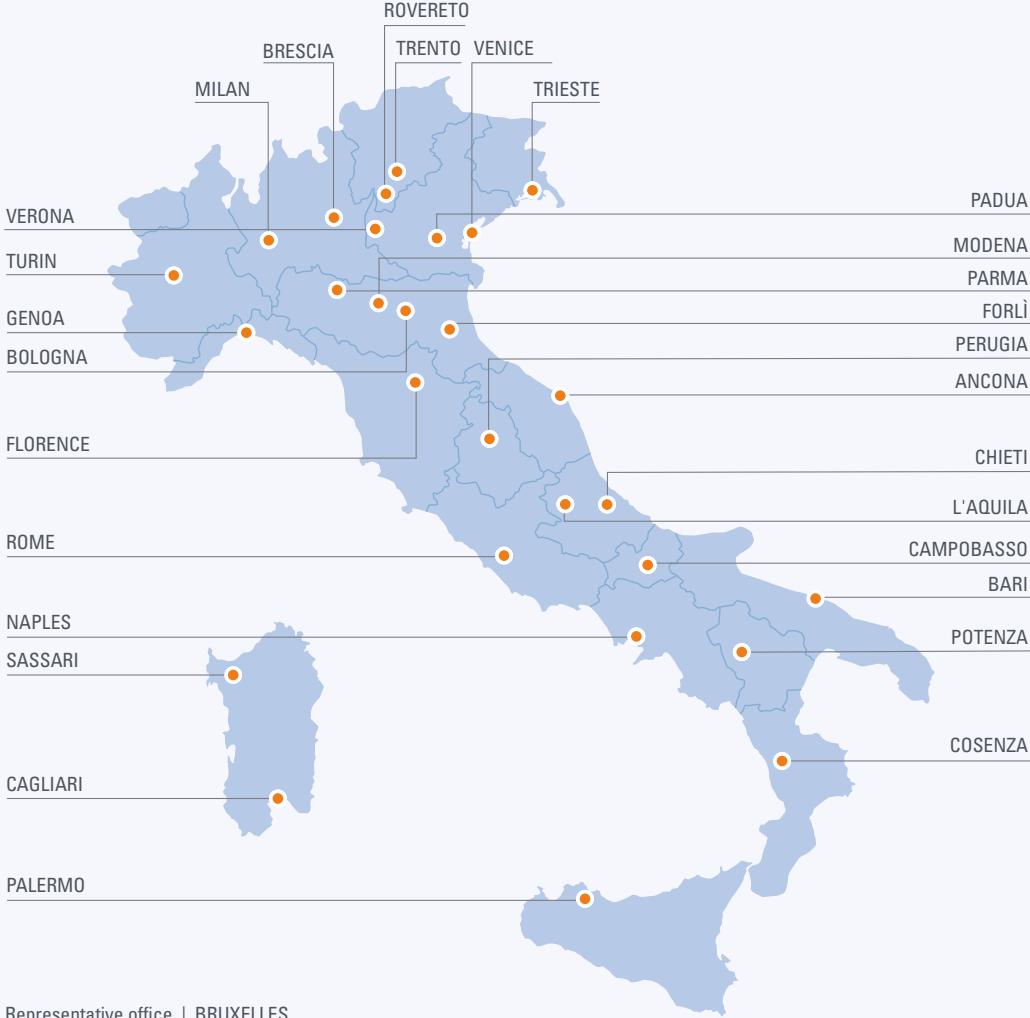
¹ CDP Group consolidated figures at 31 December 2022

² CDP S.p.A. figures as at 31 December 2022

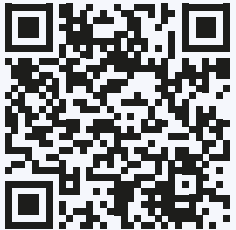
³ Reclassified figure

CDP regional offices

Find out more cdp.it/contacts



FIND OUT WHERE WE ARE AND HOW TO CONTACT US



Toll-free number
+39 06 8596.0058

(Monday-Friday 9 a.m. - 6 p.m.)
 Email: infoimprese@cdp.it



1865

CASSA DEPOSITI E PRESTITI

1910

